

## Richard A. Stamm, Jr., MS

Rick Stamm has been involved in personal and organizational development for over 30 years. His primary focus for much of that time has been teaching and coaching business leaders and training and development professionals in effective methods of deploying behavioral strengths. His clients span virtually all categories of organizations: manufacturing, Federal State and County government, human services, retail, healthcare, church, university, and more. This broad spectrum of experience in human behavior provides deep insight into what motivates people and how they lead and develop others.



Rick's approach to coaching and mentoring others is based on a system of thoughtful questioning during which the subject finds his/her own solutions.

His academic training began with a B.S. in Math and Physics from Albright College. Later experiences led him to change careers and obtain a Masters Degree in Community Psychology from Penn State University.

### Key Highlights:

- Provided certification training to hundreds of professional trainers and coaches in effectively using the DISC Model of Behavior in their professional practices.
- Developed the curriculum for the Pa Department of Transportation Leadership Academy for Supervisors and Managers. Served as a trainer and coach for the Academy and supervised adjunct faculty.
- Served as content developer and advisor for Developing and Coaching Others, a training curriculum published by Vital Learning Corporation.
- Conducted 360 degree feedback projects for a wide variety of organizations and provided leadership coaching based on feedback results.
- Facilitates Team Leader Café for company executives who serve as an informal Board of Directors for each other. Provides professional development activities and guidance on enhancing employee engagement.

### **Companies I've Worked With (and Years With Each Company):**

- Pa Department of Transportation 2003-2005
- VA Medical Centers (PA) 1999-Present  
Coatesville, Lebanon, Pittsburgh,  
Butler, Wilkes Barre
- Capital Blue Cross, Blue Shield 2005 - 2007
- Joint Warfare Analysis Center 2005-2008
- Keystone Service Systems 1986-Present
- Moravian Church Southern Province 2009-Present
- Penn National Insurance Company 1999-Present
- The Bon-Ton Stores 1999-Present
- Rite Aid Corporation 2005-Present
- Pa State Employees Credit Union 1998-Present
- Sterling Bank 1995-2007

### **Geographies I've Worked In:**

- USA
- Mexico

### **Leader Positions I've Coached:**

- C.E.O., V.P., Department Director, First Line Supervisor

### **Business/Talent Challenges I've Helped Leaders Solve:**

- Managing Conflict
- Building High Performing Teams
- Career Coaching
- Delegating Effectively
- Managing Time
- Conducting Productive Meetings
- Performance Management

### **Leadership Experience:**

- Aircraft Commander and Group Training Officer (Military)
- Founder and President of Social Service Agency
- Founder and Partner of Team Development Firm
- VP, Board of Elders